

# Skillsarena

## About Skillsarena Psychometrics

Information sheet

Select, develop & retain talented Staff

Online Talent Solutions...

....delivering value and ROI

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## Sales Achievement Predictor

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- Sales tool to measure personality traits critical to success in sales and related roles such as, customer service, sales management, marketing and public relations.
- Covers areas such as inhibitions about cold calling and closing a sale.
- Takes around 20 mins. Automatically adjusted validity scores for applicants who exaggerate strengths or minimise weaknesses, not easily identified during the interview process.

## Customer Service Aptitude Profile

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- Measures personality traits, such as, diplomacy, cooperativeness, patience and assertiveness.
- Composed of 140 items – 20 mins. long
- A person is asked to say to what extent they believe a statement accurately describes themselves.
- Adds validity to the interview process, by external measure

## Attention Skills Test

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- 4 Tests measuring divided attention, selective attention, vigilance, selective attention, filtering and perceptual reaction time.
- Suitable for many roles in manufacturing, surveillance, drivers etc.
- Test consists of shapes, reaction times and manual dexterity.

## Personality Inventory

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- Measures the Big Five personality traits by being asked to say to what extent they believe a statement accurately describes themselves. Namely:-
- Stability,
- Extraversion,
- Conscientiousness,
- Agreeableness,
- Openness

## Cognitive Aptitude Test

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- General Intelligence Test
- 15 mins. – 50 questions

## Mini Rapid Assessment Battery

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- 10 mini tests of memory, attention, problem solving ability (mental fitness). Difficult assessment targeted at attention span / concentration etc. Incorporating:-
- Divided attention
- Selective Attention – vigilance
- Selective Attention – Filtering
- Visualisation
- Verbal working memory
- Spatial working memory